**Helio Hajun Shin**

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**EXPERIENCE**

**Financial Services Industry**

**JP Morgan Chase Co. 2006 – Present**

***Business Banker*** 2009 – 2010

* Ranked Top 10 Producer out of 1500 in Chase Business Banking year to date
* Managed business portfolio 50 Million & 35 Million in Credit
* Coached and mentored the entire branch team to uncover sales opportunities among both current and potential business customers

 ***Performance Analyst*** *– Asset Wealth Management* 2008 – 2009

* Provided performance measurement analysis for hedge funds, pension funds, and sovereign accounts with 20 billion assets
* Utilized Wilshire Atlas, Xamin, MS Excel databases and JPMorgan accounting platforms to provide performance measurement analysis
* Participated in group initiatives and projects to improve efficiencies within the Performance Measurement Group

***Personal Banker*** 2006 – 2008

* Ranked Top 10% Producer attending National Sales Conference
* Proactively acquired and retained new and existing customer relationships leading to branch revenue growth of 25%
* Collaborated with small business, lending & investment partners to identify cross/up-sell opportunities to meet customer goals

**Secondary Education Teacher**

**Chicago Public School 2003 - 2005**

***Middle School Math & English Teacher***

* Managed four groups (up to 35 students) to lead a safe, conducive learning environment
* Engaged students by interactive lesson plans activating prior knowledge to achieve higher learning
* Refined procedures and assessments to measure and improve student performance

**EDUCATION**

 University of Illinois, Urbana, B.A., Economics, Fall 1999

 National Louis University, Wheaton, IL, M.A. Teaching, Spring 2003

**COMPUTER SKILLS**

Portfolio Management Software: Wilshire Atlas, Bloomberg, Xamin

 Others: MS Word, Excel, Power Point & Project

**OTHERS**

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