

# Joe Klunder

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## Education

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**Brown University**, Providence, RI B.A.  
History, May 2010 (GPA: 3.8/4.0)

## Related Experience

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**BCM Language Center**, Seoul, South Korea; *Language Instructor* (6/2011 – Present)

- Assess and train over 50 adult students from beginning to advanced level of proficiency.
- Currently researching, drafting, and proposing “Optimal Human Resources Recruiting and Selection,” a potential publication in the Brown University management curriculum.

**University of California- Irvine**, Irvine, CA; *Research and Development Coordinator* (8/2009 – 5/2011)

- Analyzed 200+ research studies and over two dozen expert commentaries into a successful, coherent, and practical implementation policy for University of California- Irvine’s Education Department project “Brainboost”.
- Served as a liaison to over a dozen independent education companies, ultimately receiving over \$15,000 in product donations.
- Granted publication in prestigious journals such as American Educational Review Association, International Mind, Brain, and Education Society, etc.

**Wordsmart**, San Diego, CA; *Product Development Marketing Specialist* (4/2008 – 9/2008)

- Used energetic, creative, and pro-active marketing writing style to publish over 100 pages worth of content for new, enhanced Version 5.0 and revamp corresponding website.

**Marcus & Millichap**, Newport Beach, CA; *Sales and Marketing Assistant* (12/2006 – 7/2007)

- Used Costar and Marcus and Millichap research reports to design over two dozen publications and presentations, as well as demographical research that allowed senior real estate brokers to acquire commercial real estate worth ~\$10MM.

**U.S. Chamber of Commerce**, Washington, D.C.; *Congressional Affairs Intern* (5/2004 – 8/2004)

- Researched and analyzed 600+ crucial pages of demographics (income level, possible trade benefits, etc.) to play instrumental role in the Chamber’s advocacy of the U.S.- Morocco and U.S.- Australia Free Trade Agreements.
- Proposed, researched, designed, and published “Embracing Globalization & Free Trade Agreements,” a comprehensive guide to pending U.S. Free Trade Agreements.
- Received a \$2000 award from Brown Career Services for an exceptional student interning in a business related field.

## Community Service Experience

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**Brown University Entrepreneurship Program**, Providence, RI; *Planning Committee* (1/2004 – 6/2010)

- Supported prospective entrepreneurs by offering expertise, funding, campus resources, and alumni networking opportunities. Events supplied ~\$200,000 in funding and in-kind services for business development of students and regional entrepreneurs.

**Frontier**, Providence, RI; *Co-Founder and Co-Director* (9/2004 – 6/2005)

- Co-founded and co-directed education non-profit that provided extensive SAT preparation for two dozen students at socio-economically challenged Hope High School, yielding an average improvement of 300 points.

**Youth Community Organization Serving Others (Y.C.O.S.O.)** CA; *Founder and Director* (2000 – 2003)

- Managed 18 volunteers in project that delivered \$100,000 worth of food clothes, toys, and living essentials from 12 local donors and businesses to soup kitchens, homeless shelters and senior centers throughout Orange County, California.