|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|

|  |
| --- |
| **Mehdi Tabatabaei** |

 |

|  |
| --- |
| **Contact** |
| **Tel : +82 10 2794 4140****e-mail : cyrus.tabatabaei@gmail.com** |

 |
|

|  |
| --- |
| **Address** |
| 945-907, Lotte Apt, Byeokjeokgol, Youngtong-dong, Youngtong-gu, Suwon-Si, Gyeonggi-do, Korea Rep  |

 |
|

|  |
| --- |
| **Profile** |
|

|  |  |
| --- | --- |
| **Objective** | I am seeking a position in an organization where I can make use of my knowledge and experience to contribute to that organization, the society and reach my own goals in life. |
| **Availability** | From March, 2011 |

 |

 |
|

|  |
| --- |
| **Education** |
|

|  |  |
| --- | --- |
| **Aug 2008 ~ Dec 2010** | **MBA with a GPA of 4.03 / 4.5**SKK Graduate School of Business, Sungkyunkwan University(in collaboration with MIT), Seoul, Korea |
| **Sep 2003 ~ Jul 2008** | **Bachelor in English Literature with a GPA of 4.07 / 4.5** Faculty of Foreign Languages, Tehran University, Iran |
| **Jan 2005 ~ Jul 2008**  | **Associate degree in Italian Literature with a GPA of 4.18 / 4.5**Faculty of Foreign Languages, Tehran University, Iran |

 |

 |
|

|  |
| --- |
| **Work Experience** |
|

|  |  |
| --- | --- |
| **Samsung Electronics Headquarters, Korea** | **Full-time Employment** |
| **Sales and Marketing Manager (Mobile Division)** | **March ~ present, 2010** |
| * Account manager of a WCDMA operator in Iran
* Account manager of two WiMAX operators, Datak and MobinNet in Iran
* In charge of employee recruitment for the networks branch in Iran
* Develop business opportunities for Samsung WiMAX in Iran
 |
| **Samsung Electronics, Tehran branch, Iran** | **Internship** |
| **Marketing manager ( IT division)** | **July ~ August, 2009** |
| * Assigned to a project regarding Samsung electronics’ entry

 to Iran market for Data projectors |
| **Samsung Electronics, Suwon HQ, Korea Rep** | **Internship** |
| **HR Manager (Leadership Development Center)** | **June ~ July, 2009** |
| * Assigned to foreign employees’ training and orientation programs

**Private Tuition , English teacher Sep 2004 ~ June 2008** |

 |
| **Languages** |
| * Persian (Mother Tongue)
* English (Native-like)
* Italian (Upper-Intermediate)
 | * Korean (Intermediate, TOPIK Level 3)
* Hindi (Intermediate)
* Arabic (Basic)
 |

 |
|

|  |
| --- |
| **Awards and Honors** |
| * Received Academic Excellence award for MBA course in Sungkyunkwan University **Korea**, **Mar 2010**
* Received MBA scholarship offered by Samsung Electronics **Iran,**  **Apr 2008**
* Received an scholarship offered by Korea foundation to study Korean language in Korea **Iran, Oct 2007**
* Was ranked 1st in the National University Entrance Exam among 440,000 students **Iran**, **Jul 2003**
 |
| **Key Skills** |  |  |
| * Communication skills
* Creative thinking
* Public Speaking
 | * Team orientation
* Analytical skills
* Active listening
 | * Leadership
* Proficient in all MS office software
* Proficient in SPSS
 |

 |